



Summary of Financial Results for the Second Quarter of the Fiscal Year ending March 2013

November 1, 2012

Nihon Unisys, Ltd.
Representative Director,
Executive Corporate Officer & CFO
Ryuji Tatsuno

Consolidated Performance for 1st Half of FY March 2013

(Billion Yen)

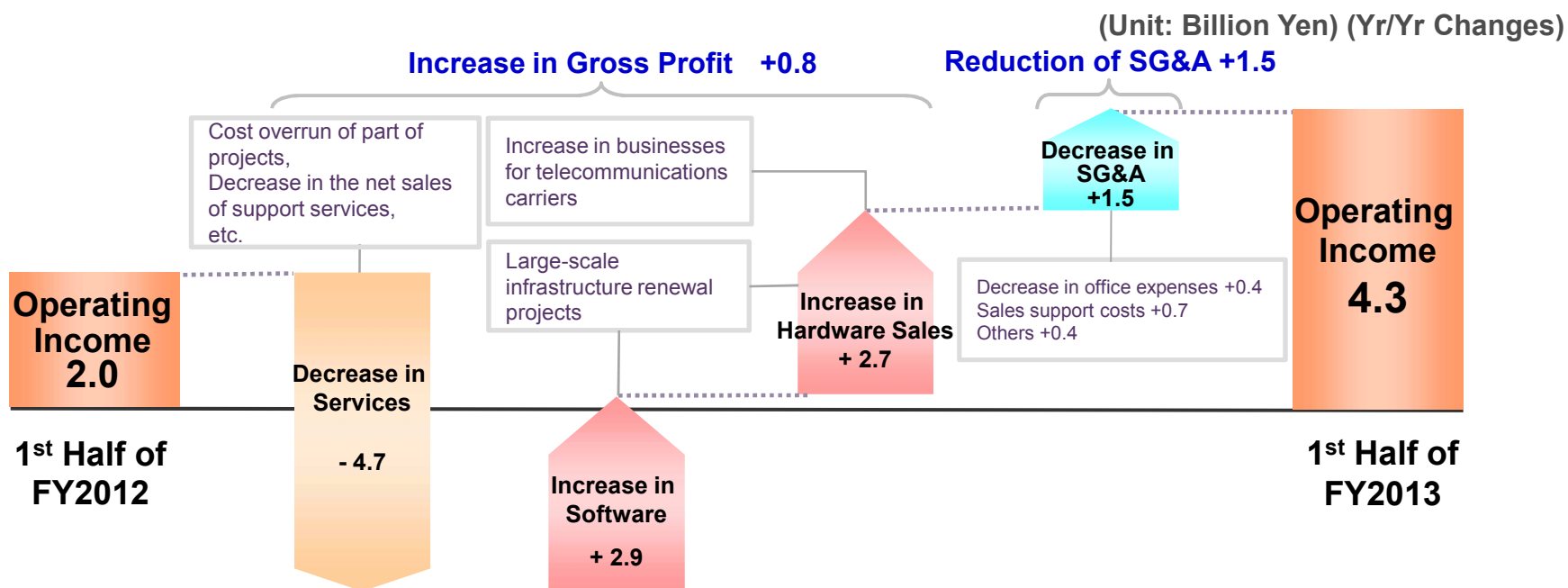
	FY2013 1 st Half		FY2012 1 st Half		Changes	
	Amount	vs Net Sales	Amount	vs Net Sales	Amount	(%)
Net Sales	124.6	100.0%	117.0	100.0%	+7.5	+6.4%
Gross Profit	31.5	25.3%	30.7	26.2%	+0.8	+2.6%
SG&A Expenses	27.2	21.9%	28.7	24.5%	-1.5	-5.1%
Operating Income	4.3	3.4%	2.0	1.7%	+2.3	+113.4%
Ordinary Income	4.4	3.5%	1.8	1.5%	+2.6	+142.2%
Net Income	-2.5	-2.0%	0.7	0.6%	-3.2	-

(Note) Amounts shown in billion yen are rounded to one decimal place.

Net Sales/Gross Profit of the Services and Products Breakdown of Operating Income

(Billion Yen)

	FY2013 1st Half			FY2012 1st Half			Changes		
	Net Sales	Gross Profit	Gross Margin	Net Sales	Gross Profit	Gross Margin	Net Sales	Gross Profit	Gross Margin
Services	88.4	19.6	22.2%	88.0	24.4	27.7%	+0.4	-4.7	-5.5pt
Software	14.1	5.2	37.1%	10.2	2.3	23.1%	+3.9	+2.9	+14.0pt
Hardware	22.1	6.6	30.0%	18.9	4.0	21.1%	+3.2	+2.7	+9.0pt
Total	124.6	31.5	25.3%	117.0	30.7	26.2%	+7.5	+0.8	-0.9pt
SG&A Expenses		27.2			28.7			-1.5	
Operating Income		4.3			2.0			+2.3	



Orders and Order Backlogs for 1st Half of FY March 2013

(Billion Yen)

	FY2013 1 st Half		FY2012 1 st Half		Changes	
	Orders	Order Backlogs	Orders	Order Backlogs	Orders	Order Backlogs
Total	130.7	204.3	125.1	193.7	+5.5 (+4.4%)	+10.6 (+5.5%)
Breakdown						
Services	87.6	175.4	91.0	172.6	-3.4	+2.7
Software	21.8	19.2	10.3	8.5	+11.6	+10.6
Hardware	21.3	9.8	23.9	12.6	-2.6	-2.8

Net Sales by Market for 1st Half of FY March 2013

(Billion Yen)

	FY2013 1 st Half			(Reference) FY2013 Full Year Forecasts		
	Net Sales	Yr/Yr Change	(%)	Net Sales	Yr/Yr Change	(%)
Total	124.6	+7.5	+6.4%	265.0	+9.9	+3.9%
Breakdown						
Financial	39.9	+7.6	+23.5%	81.0	+10.3	+14.6%
Public/Government	8.9	+1.5	+20.8%	21.2	-0.7	-3.4%
Manufacturing	16.4	-2.4	-12.9%	37.3	-1.9	-4.9%
Commerce	15.4	+0.4	+2.4%	34.1	+2.2	+6.8%
Utilities/Services/Others	43.9	+0.5	+1.1%	91.5	+0.1	+0.1%

Performance Forecasts for FY March 2013

No revisions made to the net sales and operating income forecasts, attributable to a heightened sense of uncertainty for the immediate future.

(Billion Yen)

	Forecast for FY2013 Full Year	Actual for FY2012 Full Year	Changes	
Net Sales	265.0	255.1	+9.9	+3.9%
Operating Income	9.0	7.3	+1.7	+23.1%
Ordinary Income	8.5	7.1	+1.4	+19.8%
Net Income	1.0	-12.5	+13.5	-

(Billion Yen)

	Forecast for FY2013 2 nd Half	Actual for FY2012 2 nd Half	Changes	
Net Sales	140.4	138.1	+2.4	+1.7%
Operating Income	4.7	5.3	-0.6	-10.8%
Ordinary Income	4.1	5.3	-1.2	-22.0%
Net Income	3.5	-13.2	+16.7	-

A ¥10 annual dividend per share (¥5.00 for the mid-term dividend and ¥5.00 for the term-end dividend)
No revisions have been made to the announcement of May 10, 2012.

Actual Performances and Forecasts of Cash Flows and Balance Sheet

(Billion Yen)

	FY2013 1 st Half		Forecasts for FY2013 Full Year	
	Amount	Yr/Yr Change	Amount	Yr/Yr Change
Net Cash Provided by Operating Activities	13.5	+12.4	18.0	+4.6
Net Cash Provided by Investing Activities	-6.4	-1.3	-11.0	-0.4
Free Cash Flows	7.1	+11.0	7.0	+4.2

(Billion Yen)

	End of FY2013 1 st Half		Forecasts for End of FY2013	
	Amount	vs End of FY2012	Amount	Yr/Yr Change
Total Assets	183.6	-6.5		
Total Liabilities	120.6	-6.3		
Net Assets	63.1	-0.2		

Interest-bearing Debts	67.2	-7.0	65.4	-8.8
Net Interest-bearing Debts	40.2	-6.7	41.1	-5.8

Shareholders' Equity Ratio	33.6%	+1.0pt	35.1%	+2.5pt
Debt/Equity Ratio (times)	1.09	-0.11	1.01	-0.19
Net Debt/Equity Ratio (times)	0.65	-0.11	0.63	-0.12

Progress Status of Financial Strategies towards the Achievement of the Mid-term Management Plan

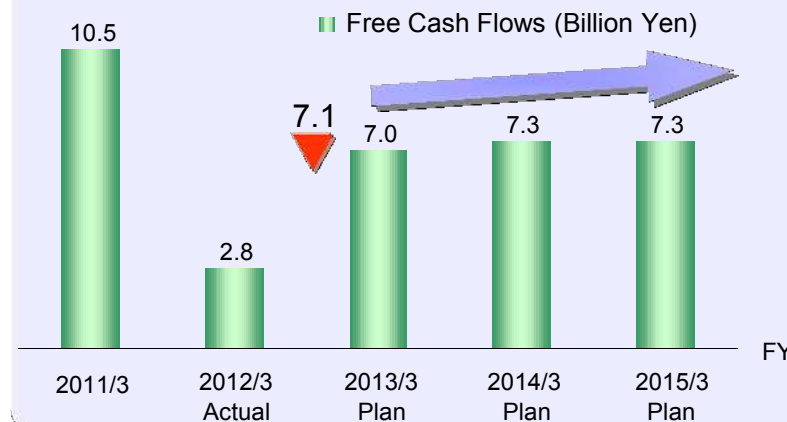
A steady progress has been made towards improvements of cash flows and D/E ratio during this 1st Half.
We will strengthen shareholders' equity.

▼ Actual Performance of FY2013/3 1st Half

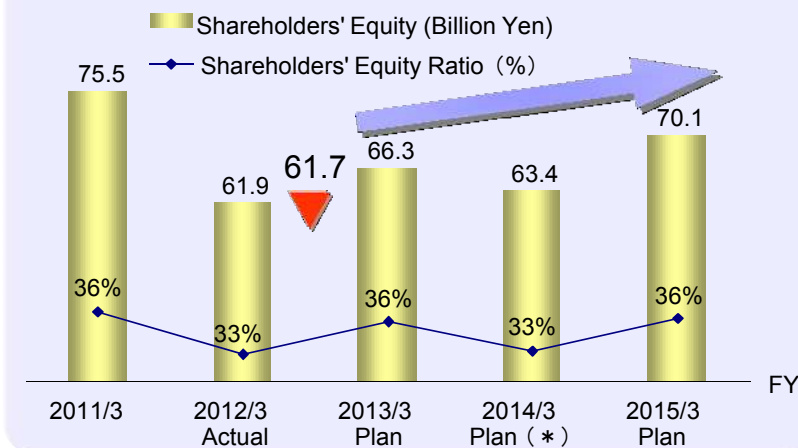
Improvement of Cash Flows and Financial Strength

- To ensure the adequacy of equity capital by achieving surely as planned and accumulating earnings
- To generate free cash flow stably through investments within the appropriate range (the range of depreciation/amortization)
- To improve debt/equity ratio by ensuring the appropriate and sufficient shareholders' equity and reducing interest-bearing debt to an appropriate level

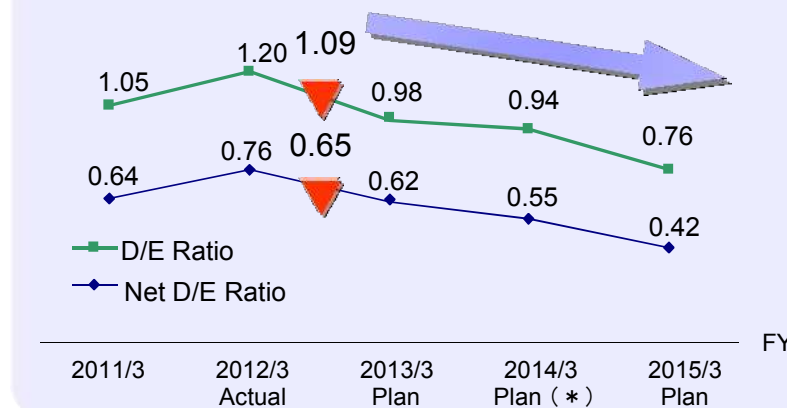
Free Cash Flows



Shareholders' Equity



D/E Ratio



(*) The estimated amount (¥8.5 billion) of impacts of the one-time recording of unrecognized pension liability attributable to a (planned) change in accounting standards has been reflected.

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Note:

Forecasts in this document rely on judgments and assumptions based on information available at present, and are subject to changes in risks, uncertainties, economy and other factors that could cause actual results to be different from expectations. Thus, the certainty of these forecasts is not guaranteed by our Group.

Also, the information is subject to change without prior notice in future.

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